

### NEW HAMPSHIRE SALT REDUCTION

**Patrick Santoso** 

Founder & Principal Axiomatic



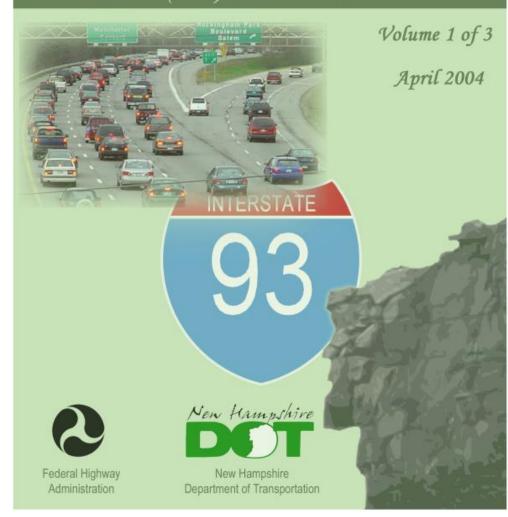
## IN THE BEGINNING: CONTAMINATION

- EPA identifies chloride as a contaminate in I-93 Watersheds in 2003
  - Beaver Brook
  - Policy Porcupine Brook
  - Dinsmore Brook
  - N. Trib of Canopy Lake
- EPA/NHDES withhold environmental permit

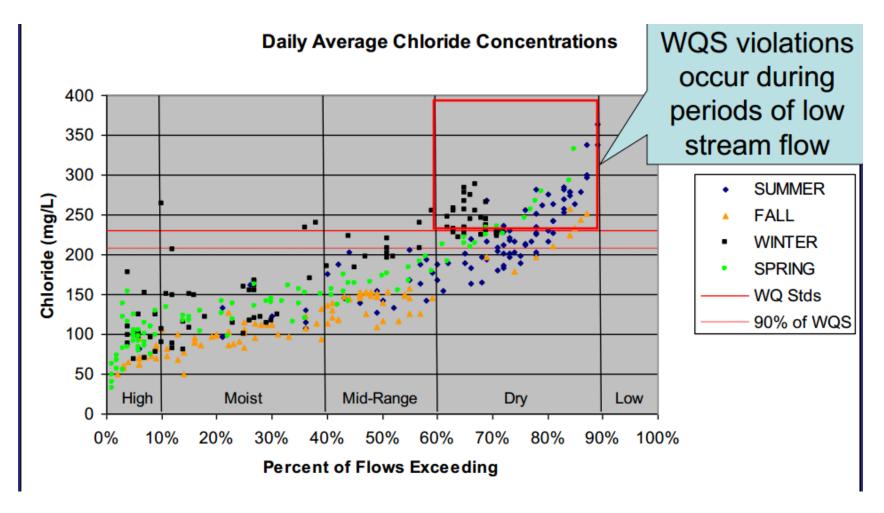
FHWA-NH-EIS-02-01-I

Final Environmental Impact Statement

Interstate 93 Improvements Salem to Manchester IM-IR-93-1(174)0, 10418-C



### WATER QUALITY MONITORING



6/8/2017 SLIDE SOURCE(S) 3

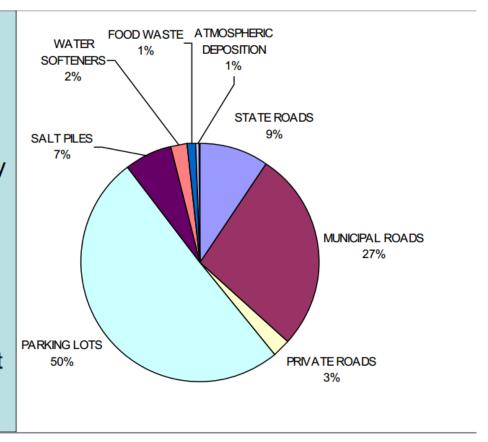
### WHERE DOES IT COME FROM

Key Facts Total imports: 4,814 tons/yr

Imports divided by drainage area: 473 tons/sq.mi.

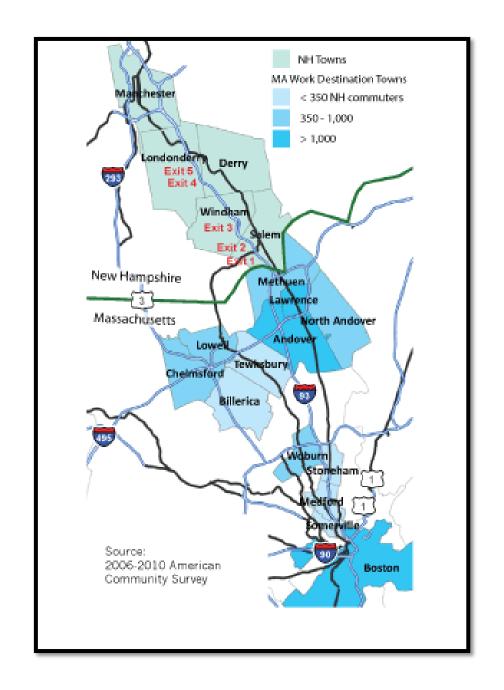
Deicing accounts for 89% of total

Salt piles account for 7% of total



#### **STAKEHOLDERS**

- US Environmental Protection Agency
- Federal Highway Administration
- NH Department of Environmental Services
- Municipalities: Derry Londonderry, Salem, Windham
- Private Contractors
- Workgroup & Steering CommitteeFormed

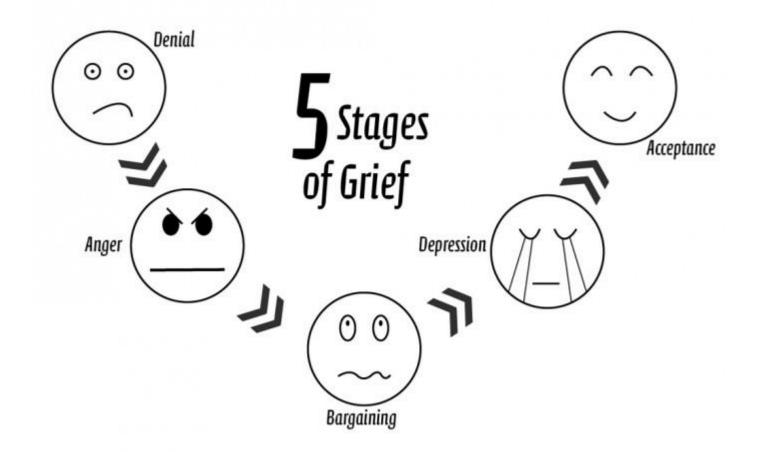


# TOTAL MAXIMUM DAILY LOAD

- Total Allowable Salt Input
- Sector Allocations
  - NHDOT/Municipal/Private
- Continuous Chloride Monitoring
- \$2M Federal Earmark

Source	FY07 Salt Imports	Allocation of Loads	Percent
	(tons salt/yr)	(tons salt/yr)	Reduction
State Roads	456.1	364.7 (10.9 tons/lm/yr)	20.0%
Municipal Roads	1,305.7	1,044.1 (9.0 tons/lm/yr)	20.0%
Private Roads	124.9	99.9 (6.6 tons/lm/yr)	20.0%
Parking Lots	2,426.4	1,940.3 (5.1 tons/ac/yr)	20.0%
Salt Piles	315.2	0	100%
Water Softeners	101.8	101.8	0%
Food Waste	52.3	52.3	0%
Atmospheric Deposition	31.9	31.9	0%
Total	4,814.3	3,635.0	24.5%

### THE FIVE STAGES OF GRIEF



6/8/2017

### DENIAL

- Salt Problem? There isn't a salt problem!
- We're saving lives here!
- Safety First Comes FIRST!



### **ANGER**

l'm not going to risk a lawsuit just to save a couple of fish!



### **BARGAINING**

If you make these tree huggers go away I will never take out another mailbox!



### **DEPRESSION**

This is ridiculous!

I can't control the weather!

I can't risk a lawsuit!

I can't control the guy doing 75 in Porsche during a storm



#### **ACCEPTANCE**

I can use less salt & maintain Level of service





# PROJECT COMPONENTS

#### **TRAINING**

- Identified Best Practices
- Developed Application Rates
- Developed CalibrationProcedure
- Developed 5 Hour Training
- 1500+ People Trained





#### CERTIFICATION

- Green Snow Pro Certification
  - Liability protection
  - NH RSA 489-C
- Requirements
  - Take Course & Pass Exam
  - 2 CEU's every 2 Years
  - Track Annual Usage
  - Track Applications

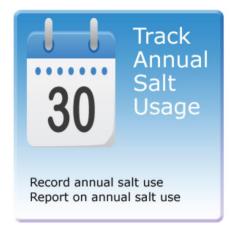






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New Hampshire Salt Management System





Get Started

Sign In

#### **ENGAGEMENT**

- NH Salt Symposium
- Annual Attendance
  - 200+ Professionals
  - 20 Vendors
- 4<sup>th</sup> Annual Salt Symposium 2017
- Salt Shaker Awards
  - Salt of the Earth
  - Shaken not Stirred Award
  - Salt-n-Peppa Award







#### BEST PRACTICES: SALT APPLICATION OVERSIGHT & ENVIRONMENTAL RESPONSIBILITY

with Patrick Santoso and Phill Sexton

- Understand the environmental and infrastructure impacts of chloride contamination resulting from road salt
- See how the regulatory process has been implemented to resolve the problem in selected New Hampshire watersheds
- Learn how application rates connect to weather and road surface temperatures
- Learn how to reduce your application of road salt without impacting level of service

CEU credits // 1 voucher

### SALT MANAGEMENT PLANS

- Draft Municipal Plans
  - Document Methods & Reductions
- Track Funding
- Incorporate into Snow & Ice Policy



Town of Derry, NH



Salt Reduction Plan For Beaver Brook

Original Approved by Council

These are General guidelines used by the Derry, NH Public Works Dept. Each decision to mobilize crews, extend operation hours, and to apply de-icing, anti-icing, and pre-treatment materials is made based on particular weather conditions, past experience, and the availability of resources and therefore may not adhere strictly to this policy.



#### Anti-Icing NH Best Management Practice

GET OUT EARLY before the precipitation be gins however it can be ap-

lution and before a store lant sprayer. Use this ex-

#### LEAVE SOME

PAVEMENT BARE tream nozzles instead of fan tip to avoid creating a icing liquid freezes the bare avement will still provide:

uce clogs in your nozzle tomotive in line fuel filte ork quiet well. If your liqui operly be sure to check to

#### A Proactive Treatment Anti-Icing before a storm is very similar to using a non-stick spray on a pan before cooking. Just like a non-stick spray prevents food from bonding to the pan, anti-icing prevents snow and ice from bonding to the

pavement so that it can be plowed away Anti-icing can save you money as it costs 50% less than reactive deicing.



#### enough salt to produce a 23.3% solution which freezes around 0°F. Roughly 2.5lb per gallon of water will produce a 23.3% solution. You can verify using a salometer (~\$20) a 23.3% solution will have a specific gravity of 1,176, or 85% salinity. Consult the Brine Mak ing BMP sheet for more info.

Make Your Own Salt Brine When making brine it is important to add

When?

You can apply brine up to 24 hours in advance of the storm. Typical application rates range from 0.5 to 0.75 gallon per 1000 sq.ft. (10' x 100 also available-consult your supplier for application rates. Anti-icing is not advised prior to freez



Try making your own salt brine by putting 13 lb of salt in 5 gallons of water to get a 23.3% salt brine solution. Mix the brine until all of the salt is dissolved. Using a masonry sprayer apply the liquid several hours before a storm. Start by applying about 0.25-0.5 gallons to a 10' x 50' area. Adjust the application rates based on your experience. Being careful not to over apply and cause a slip-



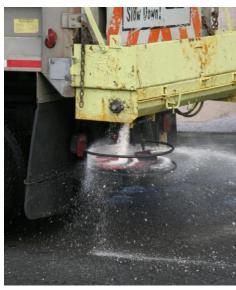


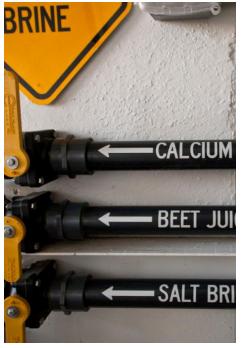
# WHERE ARE WE TODAY

- Average Reduction ~20%
- Several Watersheds haven't shown contamination for 2 seasons
- Liability protection is advancing positively.









### Questions?



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